

# Shared Services in Higher Education

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Universiteit  
Leiden

Collaborate

Bij ons leer je de wereld kennen





# Ashley Francis



***Ashley Francis, who has been appointed executive director of finance from 1 January 2016, has a BCompt (Honours) CA(SA).***

His career spans auditing, manufacturing, real estate, renewable energy and consulting – all in senior financial roles.

In January 2001, he joined the V&A Waterfront group as chief financial executive where he played a pivotal role in finalising the initial sale of the Waterfront Group.

In October 2005, he left the V&A Waterfront to form Biotech Fuels (Pty) Ltd, a company producing wood pellets from waste material for export to be used to generate electricity as an alternative to coal. He held the position of managing director and public officer of the group.

At the start of 2011, he sold the company and formed Ashley Francis Consulting, an entity creating business and financial solutions for companies. He has consulted widely in the areas of accounting, finance, business and strategy.

He serves on numerous university and faculty committees and is also a director on the board of the Sports Science Institute of South Africa.



Director SSC  
Leiden University  
**Deloitte.**

Ministerie van Financiën

**idcollege** | **ROC LEIDEN**  
Samen sterker mbo.

L U M C Leids Universitair Medisch Centrum

**BAS**  
CONSULTANCY

**VNSG**

**LCDS**  
LEIDEN CENTRE OF DATA SCIENCE



Cour Pénale Internationale  
International Criminal Court



Belastingdienst

**2 TRUST**  
FINANCE & CONTROL

**alliander**

TILBURG UNIVERSITY

**BOSE**



Universiteit  
Leiden



**BLACKLINE**

**HOLLAND CASINO**

**TU Delft**

**purco**  
PURCHASING CONSORTIUM  
SOUTHERN AFRICA NPC  
ISO 9001:2015 certified company



**HERUG**  
SAP Higher Education & Research User Group

**Transparent**

**usg people**

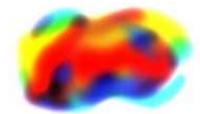


university of  
groningen

FIS 2015 conferentie



**SSON**



**HERUG.NL**

Woudschoten conferentie 2016



Speaker / trainer



Project leader SSC project  
University of Cape Town



Established  
in 1575

28,130  
students

2 cities

Education  
& Research

7  
faculties

6700  
staff members

600 million euro  
annual revenue

DREAM



REALITY

# My dream was to get rid of .....



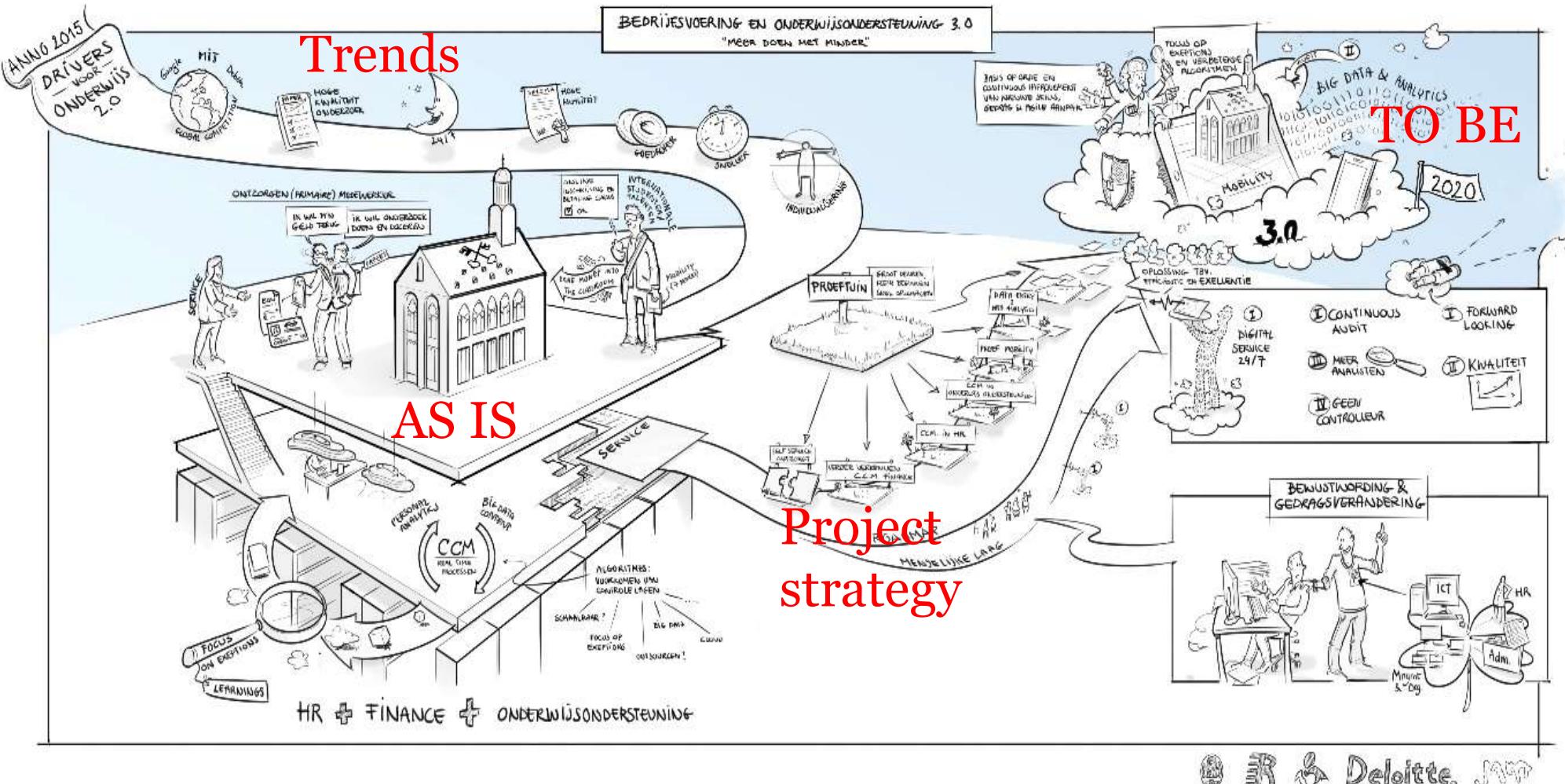
- A lot of manual work
- Labor-intensive work
- Little to no innovation
- Repetitive tasks
- Paperbased processes (no ICT support)
- Fragmented processes
- Stability is the standard
- No insight into the work in progress
- No control of potential risks
- No work life-balance at all



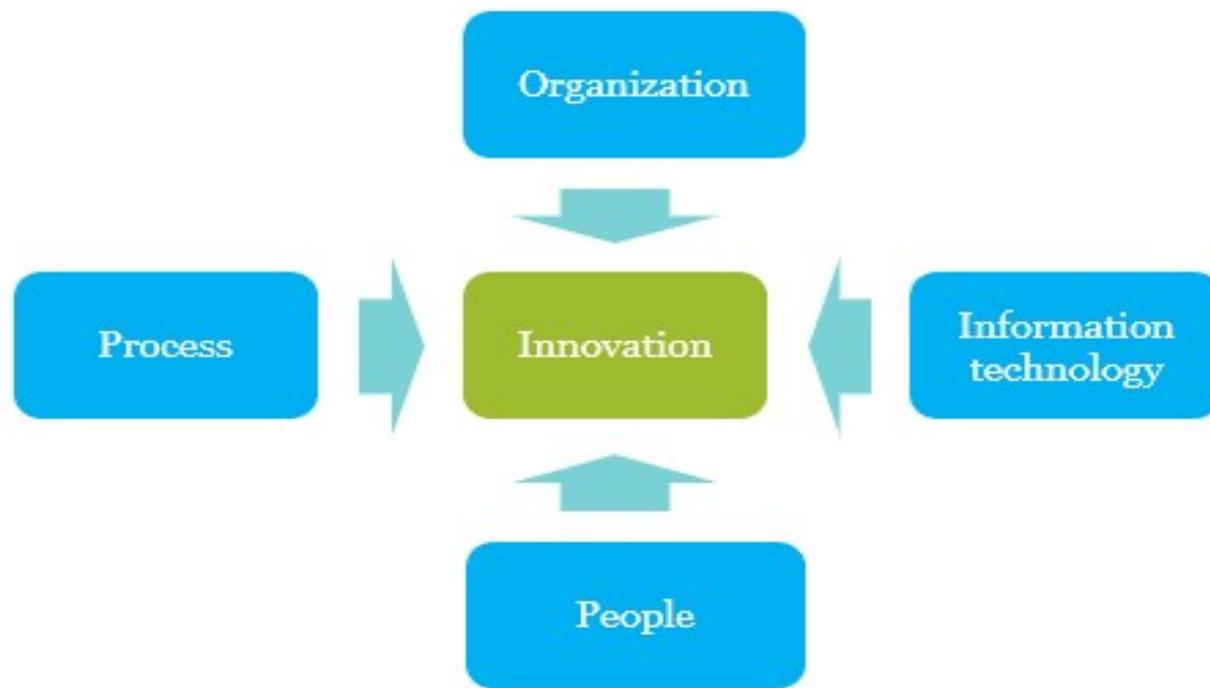
# And create a 'new world'

- A new IT infrastructure (cloud?)
- Future proof skills
- Project based working
- Mobile environment
- Working according to the exception principle
- Data analytics to mitigate risks
- Robotics to make work more efficient
- End-to-end processes
- Having a fine work-life balance

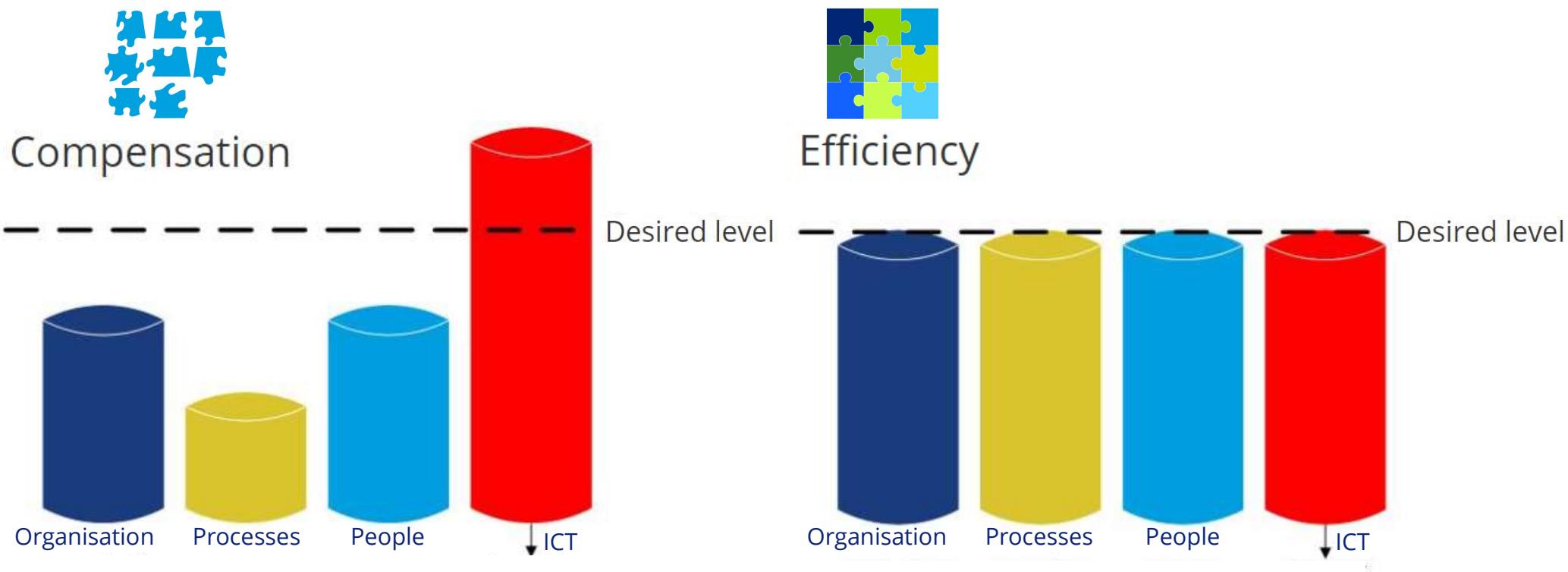




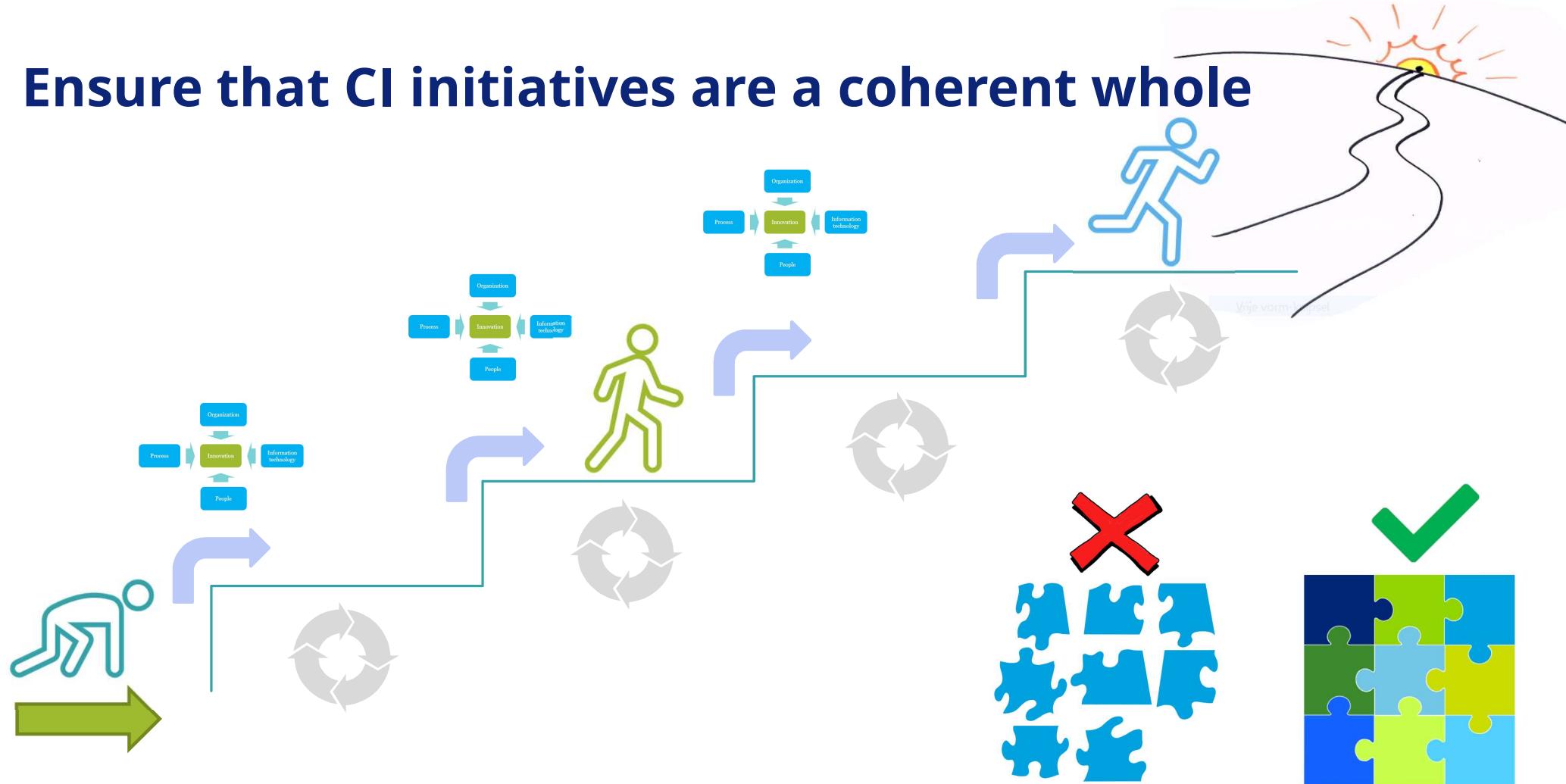
# The four pillars of the organisation

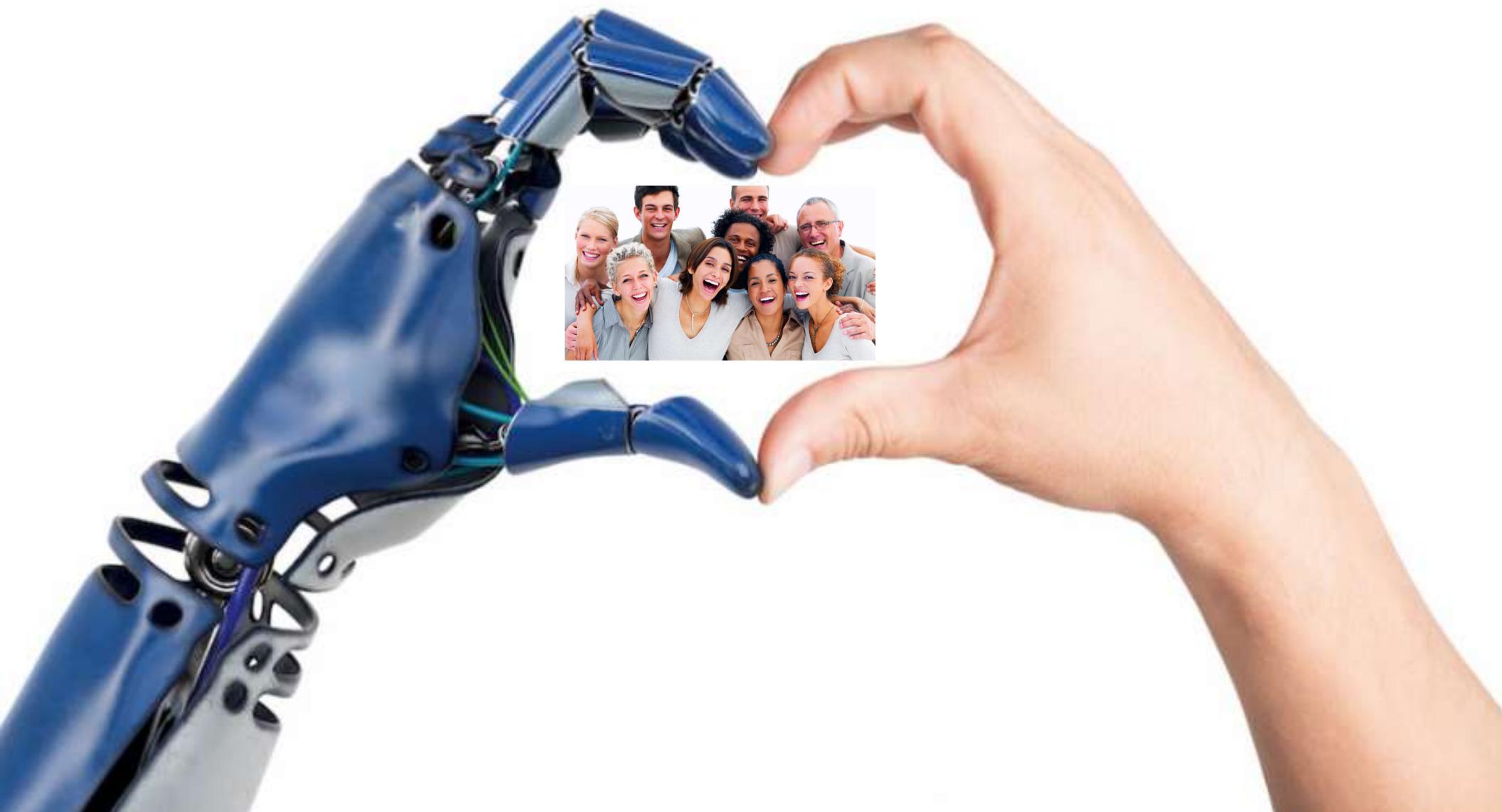


# The complex Continuous Improvement puzzle

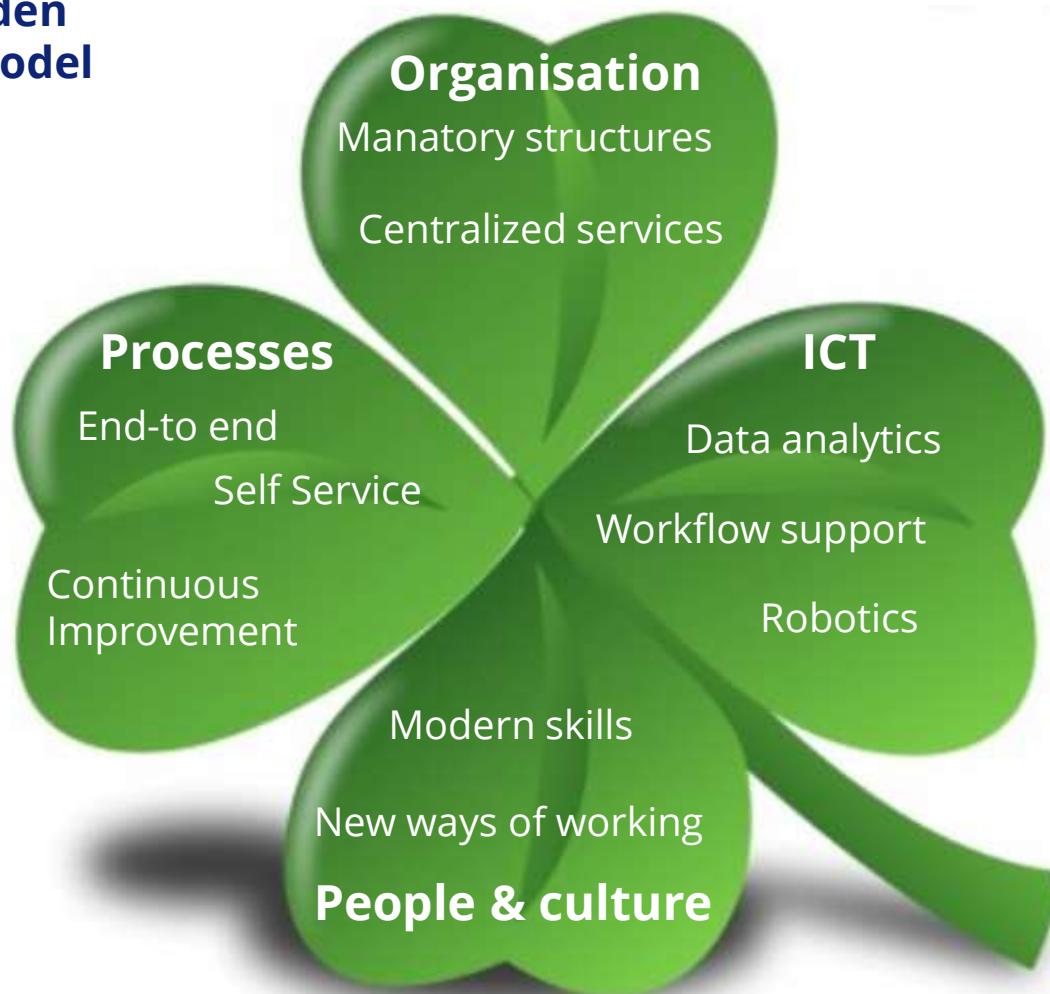
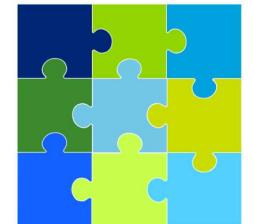


# Ensure that CI initiatives are a coherent whole





## Components of the Leiden University cloverleaf model



# Where do we come from? A decentralized organisation



How high can  
stacks be..?



# The first step in our journey: centralize the finance function



Financial Shared Service Center



# Redesigning the finance processes

## Sales invoices

Purchase From suppliers with catalog	(mobile) Purchase From suppliers with catalog	Purchase From suppliers without catalog	My orders What have I ordered	My approvals Approve orders yet to be approved	My substitution (approval orders)	(Partially) rejected orders orders (partially) rejected	My goods receipts Report received goods
				0 yet to be approved	2	15	28

## Purchase invoices

Purchase procedures Terms and conditions summary	Report my purchase When value is > € 30.000	ICT and mobile ISSC applicationforms	Facilities services From the UFB	Catering order system From the UFB	Temporary employees From JobMotion	Travels for work From Uniglobe	Help and support

## Travel expenses

## Journal entries

## Cash management



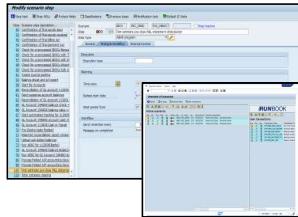
- 1) Routine work is no longer necessary (less data entry)
- 2) Working more efficiently: more time for delivering added value
- 3) Quality: built-in system controls take over the control of the human being for a certain part.
- 4) More demonstrably in control
- 5) Responsibilities in process chain are better places in the organization



# Period-end closing procedure

## The set Smart Close procedure

- Scenario: all control processes unambiguously described and set-up



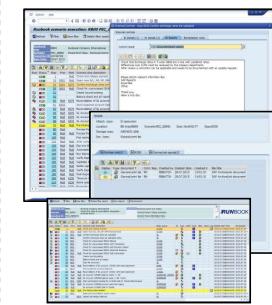
Monthly upkeep & release scenarios



FSSC

## Perform

- Execute control processes
  - manual
  - robotics



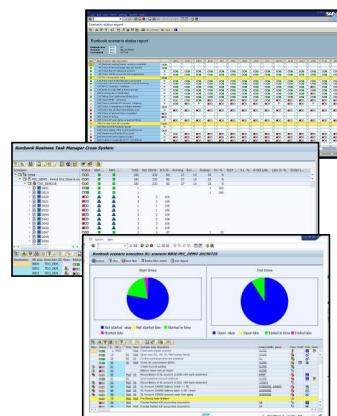
- Exception principle: focus on posts that REALLY need attention



Employees FSSC

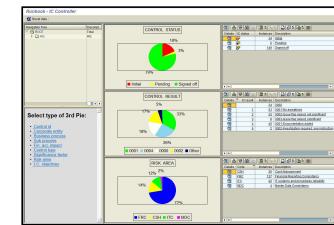
## Monitor Processes

- Status report: monitor if all checks are executed



Head FSSC and team leaders

## Audit and optimization finishing processes



Internal accountant service and FSSC

# Data analytics – mitigate potential risks



- 1) 100% checks on all available data
- 2) FSSC employees have more time for continuous improvement
- 3) People are supported in mitigating potential business risks
- 4) The machine can make complex connections that are much more difficult or even impossible for a human being to make



## Data-analysis

- Duplicates
- Completeness data
- Process analysis

## Text mining

- By means of words WKR check

## Anomaly detection

- Compare each declaration with values comparable declarations

## User profiling

- Determine user behavior and link with quality of declaration checking's

## Machine learning

- Labor costs controls
- Tax controls



Affect the business/  
Business partnering



3. Follow-up  
on issues



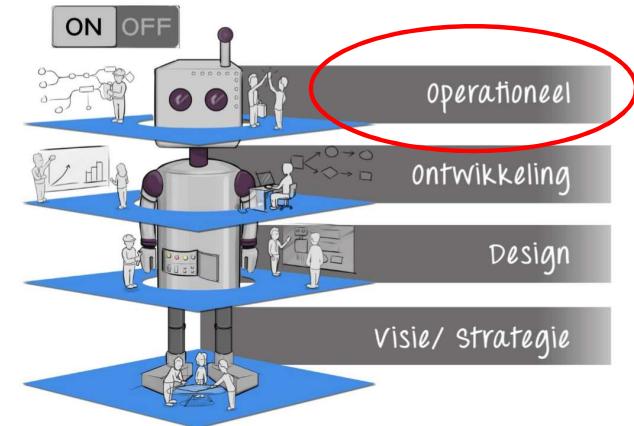
4. Structurally  
improve

# Use of Robotics in Cash Management

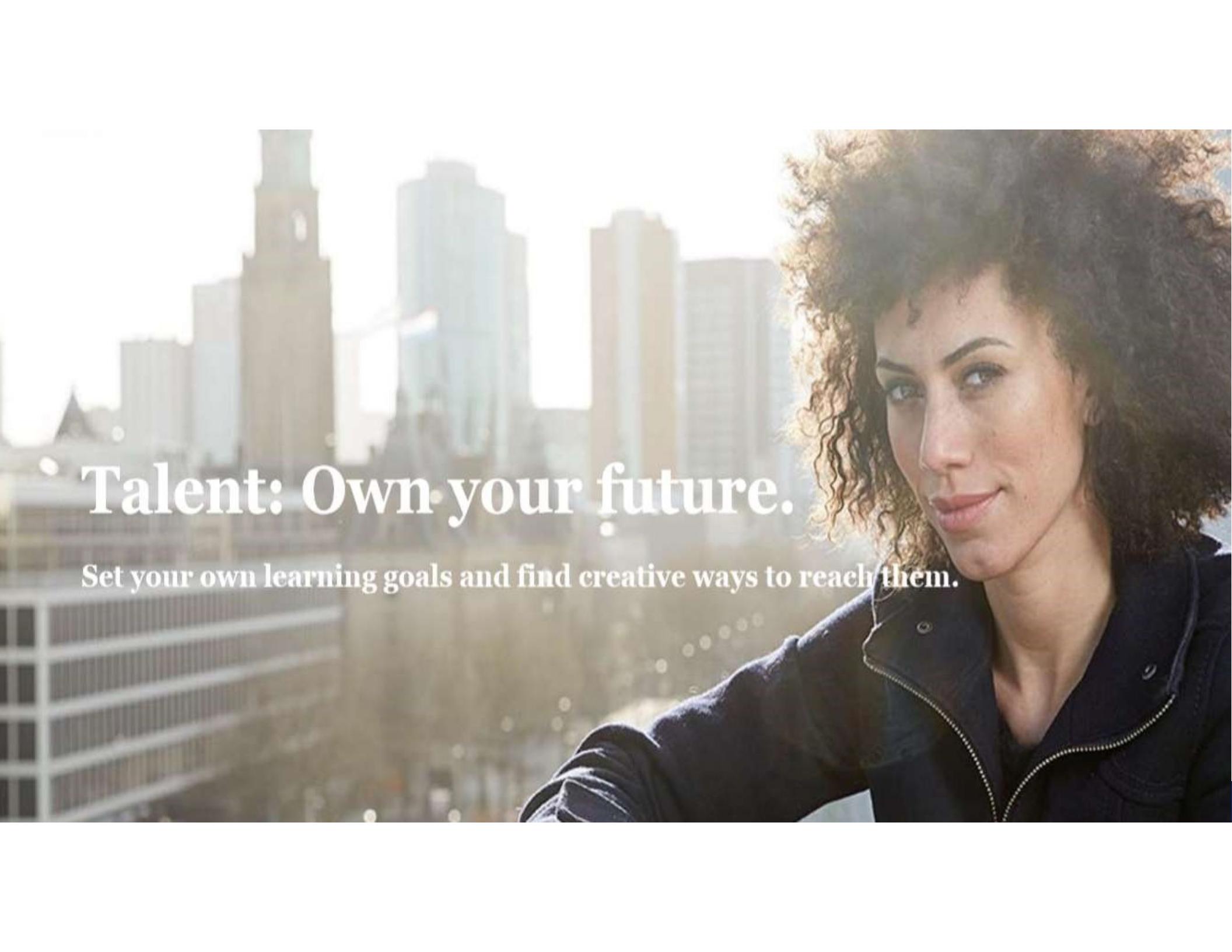


Van 90% naar 98% match rate

All 25 banks are robotized





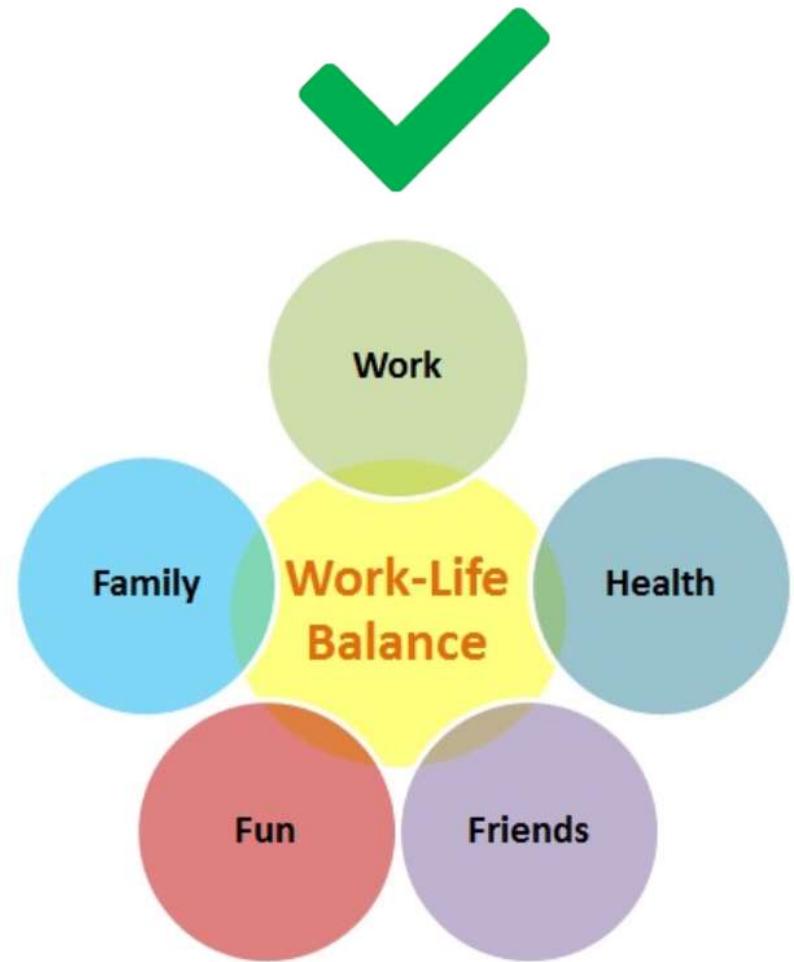
A woman with voluminous, curly brown hair is positioned on the right side of the frame, looking directly at the viewer with a slight smile. She is wearing a dark zip-up jacket. The background is a blurred city skyline with several skyscrapers, suggesting an urban environment.

# Talent: Own your future.

**Set your own learning goals and find creative ways to reach them.**

A man in a dark suit and tie is climbing a wooden ladder. He is looking through a pair of binoculars, looking towards the right side of the frame. The background shows a large, modern city skyline under a cloudy sky.

*The more we discover,  
the more we know there is to discover*



# Shared Services in Higher Education



Universiteit  
Leiden



Delft  
University of  
Technology



Universiteit Utrecht



Technische Universiteit  
Eindhoven  
University of Technology



rijksuniversiteit  
groningen



WAGENINGEN  
UNIVERSITY & RESEARCH



**TODAY IS THE START  
OF NEW BEGINNINGS.**





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Rob van den Wijngaard



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